Custodian Data Centres expands Cloud Connect services with Megaport to provide customers with agile and cost-effective connectivity into the cloud

11th January 2020 - UK-based Custodian Data Centres partners with [Megaport](#), a leading Network as a Service (NaaS) provider to expand its reach to public cloud service providers. With the ever-increasing adoption of public cloud, the need for flexible and reliable cloud connectivity is in high demand. Custodian is now able to offer customers an extensive range of global connectivity options and direct connectivity to the world's leading public cloud service providers to meet the growing demand.

"Custodian already has an extensive set of interlinks with various ISPs and cloud providers across London which we use to deliver customer services on a 1:1 basis. Incorporating Megaport into our portfolio has enabled us to extend this reach globally and out into several additional cloud providers.

"The flexibility and instantaneous deployment which is now available to our customers is a significant improvement above the more traditional private-interconnect or cross-connect method. Enabling us to scale on demand and meet tight and dynamic project deadlines for our customers' solutions." Robert Williams, CTO, Custodian Data Centres.

Custodian's Cloud Connect service provides businesses the flexibility to move workloads between their physical infrastructure at Custodian and an array of cloud providers. The direct, private connection provides increased security for the transfer of business-critical data. Fully scalable and with rapid deployment, this connectivity service not only meets the increased demand, it also provides today's businesses with the agility they need for successful growth.

"Custodian has connected into the Megaport backbone at diverse locations across London, each of which has two separate dark fibre paths onto our own core network. With this approach, we are able to offer full end-to-end diversity in line with our business wide ethos of providing the absolute maximum in terms of resilience at all times.

"As a result of this design, customers can purchase services in one of our facilities which uses different equipment, unique fibre routes, separate handoffs and enters into the cloud at geographically diverse on-ramp locations. Without having to invest in any of the infrastructure themselves. Custodian aims to make resilience and diversity available to anyone using its services." Robert Williams, CTO, Custodian Data Centres.

"We're excited to partner with Custodian Data Centres to allow their customers to establish cloud connectivity in a fast, flexible and secure way," stated Eric Troyer, Chief Marketing Officer, Megaport. "Through our software defined network (SDN) Custodian Data Centres' customers can not only access leading hyperscalers but a global ecosystem of over 360 service providers. Rapid provisioning of direct connectivity empowers businesses to respond to demand changes in real-time through point-and-click networking."

Custodian's Cloud Connect combines the benefits of resilient and secure data centre facilities with Megaport enabled connectivity to provide businesses a truly diverse and secure connection to public cloud.

About Custodian Data Centres

Custodian provide world class colocation, connectivity and cloud services from award-winning data centre facilities in Kent. Resilience is built into Custodian's core. Diverse power, cooling and connectivity drives Custodian's 100% power and connectivity uptime record.

Renowned for fanatical support, service and technical expertise, they supply data centre services to over 300 UK businesses across a number of sectors. Custodian's continued goal is to support their customers to grow their businesses by providing exceptional service and the technology they need, when they need it.

For more information, please visit www.custodiandc.com

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About Megaport

Megaport is the global leading provider of Elastic Interconnection services. Using Software Defined Networking (SDN), the Company's global platform enables customers to rapidly connect their network to other services across the Megaport Network. Services can be directly controlled by customers via mobile devices, their computer, or our open API. Megaport connects more than 2,000 customers in over 700 enabled data centres globally. Megaport is an Alibaba Cloud Technology Partner, AWS Technology Partner, AWS Networking Competency Partner, Cloudflare Network Interconnect Partner, Google Cloud Interconnect Partner, IBM Direct Link Cloud Exchange provider, Microsoft Azure Express Route Partner, Nutanix Direct Connect Partner, Oracle Cloud Partner, OVHcloud Connect Partner, Rackspace RackConnect Partner, Salesforce Express Connect Partner, and SAP PartnerEdge Open Ecosystem Partner. www.megaport.com

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