



## **NYI and Megaport Partner to Enable Cloud and Peering Interconnection**

### ***Supports Rapid Provisioning of High Performance Hybrid and Multi-Cloud Solutions***

**NEW YORK – November 8, 2016 –** [NYI](#), an end-to-end managed IT services provider that enables its customers to overcome critical business challenges by utilizing hybrid-IT solutions, announces that [Megaport](#) (USA) Inc, the US subsidiary of Megaport Limited (ASX: MP1) (“Megaport”), global leader in SDN-based elastic interconnection, established a strategic point of presence (“PoP”) within NYI’s New York and New Jersey data centers. Megaport’s Software Defined Network (“SDN”) will provide NYI customers with direct, instant, scalable access to major cloud service providers like Amazon Web Services, Microsoft Azure, and Google Cloud Platform, as well as interconnection to leading internet exchange service providers. Megaport customers can directly connect to [NYI’s full suite of infrastructure services](#), including colocation, cloud computing, bare metal, and managed hosting services. The combined offerings allow NYI customers the ability to create directly connected, scalable, hybrid and multi-cloud environments that offer high performance, as well as cost savings.

Megaport pioneered the first platform that allows companies to instantly manage its connectivity from anywhere, on any device. Offering elastic interconnection services, Megaport empowers customers to right-size their capacity by tapping into a global, on-demand SDN. Integration with the Megaport API allows for full automation of provisioning functions. By establishing PoPs in NYI’s New York and New Jersey data centers, NYI’s clients can tap into Megaport’s elastic interconnects.

“The New York City metro is a dynamic and thriving market for technology services,” said Denver Maddux, Chief Executive Officer of Megaport. “It is home to many innovative tech companies and enterprises that are shaping cloud architecture, Internet of Things, and various as-a-service models. NYI is one of those companies enabling the evolution of the IT model. Their wide range of innovative services, high level of service quality, and the strategic locations of their data centers makes them an excellent partner to further the execution of Megaport’s strategy in New York and New Jersey. We are truly excited to work with such a passionate and innovative company.”

“Megaport is changing the way that companies interconnect with its seamless, innovative connectivity platform,” states [Phil Koblence](#), Co-Founder and Chief Operating Officer of NYI. “Now, Megaport clients and partners can instantaneously connect through one port and gain access to all of our infrastructure services, as well as tap into multiple service providers across the Megaport fabric. We see tremendous value in this partnership as it extends our full range of services across a wider distribution network globally.”

NYI is hosting a launch event for Megaport at the [Alliance for Downtown New York’s](#) (ADNY) [Lower Manhattan HQ](#) (LMHQ) in New York City on November 16, 2016. To register to attend, please contact [jsa\\_nyi@jaimiescotto.com](mailto:jsa_nyi@jaimiescotto.com).

NYI owns and operates data centers in the U.S., and offers colocation, managed services, managed hosting, disaster recovery solutions and cloud computing. Marked by 100% uptime, NYI

facilities are SSAE-16, HIPAA and PCI compliant and offer 24x7x365 onsite support. For more information on NYI's enterprise grade infrastructure services, please visit [www.nyi.net](http://www.nyi.net).

To sign up to receive NYI's latest news and updates, please visit <http://www.nyi.net/newsletter/>

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### **About NYI**

NYI enables companies to overcome critical business challenges - by utilizing our agile Hybrid-IT solutions and professional services capabilities across multi-cloud, bare metal and colocation - all on a single platform. Leverage NYI as part of your IT team – available 24/7 to assess, advise, optimize and deploy proven solutions - allowing your business to innovate, grow and succeed.

### **Multi-Cloud - Colocation – Bare Metal – Professional Services - Disaster Recovery**

NYI is SSAE16/SOCI/PCI/HIPAA/HITECH Compliant. For more information, visit [www.nyi.net](http://www.nyi.net); call (800) 288-7387; or follow the company on [Twitter](#) and [LinkedIn](#).

### **For NYI media inquiries, please contact:**

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### **About Megaport**

Megaport is the global leading provider of Elastic Interconnection services. The Company's global Software Defined Network enables customers to rapidly connect their network to other services and data centres across the world. Services can be directly controlled by customers via their mobile devices, computer, or our open API. The Company's extensive footprint in Australia, Asia Pacific, North America, and Europe provides a neutral platform that spans many key data centre providers across various cities. Megaport is an Amazon AWS Technology Partner, Microsoft Azure ExpressRoute Partner, and Google Cloud Interconnect Partner.

### **Supporting Resources:**

- Visit Megaport: <https://megaport.com/>
- Follow Megaport on Twitter: [@megaportnetwork](#)
- Like Megaport on [Facebook](#)
- Follow Megaport on [LinkedIn](#)

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