

## PRESS RELEASE: FOR IMMEDIATE RELEASE

### EdgeConneX® and Megaport Partner to Enable Elastic Cloud Connectivity to the Edge in Three More Markets

*Multi-Cloud Access Now Available via Megaport in Houston, Santa Clara, and Boston Markets, as well as Portland*

**Herndon, VA – June 20, 2017 –** [EdgeConneX®](#), specializing in global data center solutions at the edge of the network, and Megaport (USA), Inc., the U.S. subsidiary of Megaport Limited (ASX:MP1) ([Megaport](#)), the leader in global Software Defined Networking (SDN), today announce the expanded availability of Megaport’s elastic interconnection services in EdgeConneX’s Houston, Santa Clara and Boston [Edge Data Centers® \(EDCs\)](#). These deployments mark the first of many markets in which Megaport’s network will be available from within EdgeConneX facilities by the end of the year. The availability in these three new markets follows the successful deployment in Portland where customer adoption has maintained steady growth.

Megaport provides elastic interconnectivity, leveraging its SDN to enable customers to rapidly connect their network to other services across the Megaport Network. Megaport’s platform provides customers with a flexible way to purchase connectivity solutions eliminating long-term, fixed bandwidth circuits traditionally required between data centers and cloud providers. Instead, customers within these EdgeConneX EDCs can now leverage Megaport to interconnect to leading network and cloud providers for terms as short as a day, and scale bandwidth from 1 Mbps to 10 Gbps on demand. This solution saves money, improves performance and ensures greater security for customer applications.

According to Rightscale’s 2017 State of the Cloud Survey, 85 percent of enterprises have a multi-cloud strategy. Among mature cloud users, the most cited challenge was managing costs (24 percent). New cloud adopters cited security as the biggest concern (32 percent). As Gartner’s Bob Gill wrote in “The Edge Manifesto: Digital Business, Rich Media, Latency Sensitivity and the Use of Distributed Data Centers,” “The use of smaller, distributed, connected data centers...closer to concentrations of users and generators of content (‘pushing things to the edge’), will be required for these workloads.”

“EdgeConneX is dedicated to helping companies optimize network performance at the edge of the Internet,” comments Clint Heiden, Chief Commercial Officer, EdgeConneX. “Megaport’s solution provides our customers an alternative to traditional interconnection

solutions, enabling access to a more private and secure way to reach multiple cloud providers, a critical requirement for the adoption of cloud by enterprises.”

“This partnership with EdgeConneX enables new markets to gain access to our platform, helping us achieve the company’s rapid expansion goals to empower cloud connectivity to traditionally under-served markets,” states Nicole Cooper, Executive Vice President, Americas, Megaport. “Our SDN brings a new dimension to the growing demand for interconnectivity and the peering services market by delivering more dynamic connectivity capabilities. EdgeConneX’s Edge Data Center portfolio complements our neutral interconnection fabric extremely well and rapidly expands our footprint in the United States to the edge where cloud demand is increasing.”

For more information about EdgeConneX and its leading Edge of network infrastructure solutions for expanding and improving access to wireless and data communications, visit [edgeconnex.com](http://edgeconnex.com) or email [info@edgeconnex.com](mailto:info@edgeconnex.com).

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### **About EdgeConneX®**

EdgeConneX® is the only global Edge Data Center® provider. Creating purpose-built, edge-of-network infrastructure solutions that extend the Internet’s reach, EdgeConneX enables the fastest and most secure delivery of content, cloud services and applications. Edge Data Centers host bandwidth intensive and latency sensitive data closer to end-users, establishing a more secure, reliable and cost effective distribution model for the internet. For more information, please visit the EdgeConneX Internet of Everywhere® at [edgeconnex.com](http://edgeconnex.com).

### **About Megaport**

Megaport is the global leading provider of Elastic Interconnection services. Using Software Defined Networking (SDN), the Company’s platform enables customers to rapidly connect their network to other services and data centres across the Megaport Network. Services can be directly controlled by customers via their mobile devices, their computer, or our open API. The Company’s extensive footprint in Australia, Asia Pacific, North America, and Europe, provides a neutral platform that spans many key data centre providers across various markets.

Established in 2013 and founded by Bevan Slattery, Megaport built the world’s first SDN-based Elastic Interconnection platform designed to provide the most secure, seamless, and on-demand way for enterprises, networks, and services to interconnect. Led by Vincent English, Megaport has been built by a highly experienced team with extensive knowledge in building large scale global carrier networks and cloud connectivity. Megaport connects over 670 customers throughout its 150+ data centres in 37 cities



across 19 countries. Megaport is an Alibaba Cloud Technology Partner, Oracle Partner, Amazon AWS Technology Partner, Microsoft Azure ExpressRoute Partner, and Google Cloud Interconnect Partner. If you would like to learn more about Megaport, please visit [megaport.com](https://megaport.com).

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