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Stream Data Centers and Megaport Partnership Enables Private Direct Cloud Connectivity for North American Customers

August 29, 2017



600x400 Megaport logo

Stream Data Centers, a national data center developer and <u>colocation solutions provider</u>, today announced that it has signed a partnership agreement with Megaport (USA), Inc., the U.S. subsidiary of Megaport Limited (ASX:MP1) ("Megaport"), the leader in global Software

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Stream Data Centers Welcomes Experienced Data Center Transaction Leader Kent Watson as SVP and General Counsel

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Stream Data Centers Promotes Chris Bair to Chief Commercial Officer and Partner

Stream Data Centers Expands Strategic



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multicloud connectivity through the Megaport API or via the Megaport portal.

"A primary mission for Megaport is to reduce the barrier of entry for enterprises adopting cloud services," said Nicole Cooper, Executive Vice President, Americas, Megaport. "Our industry-leading SDN brings a powerful set of capabilities in which to execute a network and connectivity strategy that aligns to cost and performance goals. Stream's U.S. data center portfolio complements our neutral networking model extremely well. It enables further expansion of our footprint in the United States as we help accelerate cloud service adoption in emerging cloud markets."

"We are excited to partner with Megaport to enable flexible cloud connectivity services for our enterprise customers," said Eric Ballard, Vice President of Network and Cloud at Stream Data Centers. "Megaport is a market leader in the elastic cloud connectivity space and is redefining how our customers can grow and scale cloud, multicloud, and hybrid cloud connectivity. The Megaport partnership enriches the value to our customers by bringing a substantial ecosystem of service providers to our industry-leading data centers. It expands the horizons of network connectivity and what we can offer our customers."

Megaport brings direct, private connectivity to the top five Cloud Service Providers. In particular, this partnership will take advantage of a new Microsoft Azure ExpressRoute gateway. It will offer a direct connection to Microsoft Azure services as well as a low-latency private link to customer-resources located in the nearby Azure South



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Megaport to bring ExpressRoute to customers is a core part of these attributes and values."

The <u>Megaport and Stream partnership</u> will launch in San Antonio for customer availability in 4Q17. Following the launch, Stream and Megaport plan to continue expansion of their partnership to other Stream <u>data centers in Houston</u> and Minneapolis.

About Stream Data Centers

Stream Data Centers has provided premium data center services since 1999, with 90% of its inventory leased to Fortune 100 customers. To date, the company has acquired, developed and managed more than two dozen data centers nationally, while leadership has remained consistent for all 24 years.

From site selection to data center construction and operations, Stream develops wholesale colocation capacity and build-to-suit solutions for hyperscale and enterprise users. Additionally, Stream sources and develops low-risk land sites for optimum data center development and provides energy procurement services with a focus on reducing market risk and providing low-cost renewable energy options. All of Stream's facilities feature carrier-neutral, low latency connectivity to network and public cloud providers.

Stream Data Centers is the technical real estate affiliate of <u>Stream Realty Partners</u>, a full service commercial real estate investment, development and services company. With \$5.8 billion in annual transactions and over 294 million+ square feet of leased or managed commercial space in active markets coast to coast, Stream Realty



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enables customers to rapidly connect their network to other services across the Megaport Network. Services can be directly controlled by customers via mobile devices, their computer, or our open API. The Company's extensive footprint in Australia, Asia Pacific, North America, and Europe, provides a neutral platform that spans many key data centre providers across various markets.

Established in 2013 and founded by Bevan Slattery, Megaport built the world's first SDN-based Elastic Interconnection platform designed to provide the most secure, seamless, and on-demand way for enterprises, networks, and services to interconnect. Led by Vincent English, Megaport has been built by a highly experienced team with extensive knowledge in building large scale global carrier networks and connects over 730 customers throughout over 165 data centres in 37 cities. Megaport is an Alibaba Cloud Technology Partner, Oracle Cloud Partner, AWS Technology Partner, Microsoft Azure ExpressRoute Partner, and Google Cloud Interconnect Partner.

Megaport, Virtual Cross Connect, VXC, and MegalX are registered trademarks of Megaport (Services) Pty Ltd ACN 607 432 646.

To learn more about Megaport, please visit: <u>www.megaport.com</u>.



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In our 25th year with a successful track record of data center projects in our past, present and future development portfolio, Stream is proud to offer site development, build to suit data center solutions and immediate availability in major US markets. Learn more about our controlled land sites, spacious hyperscale availability in **Phoenix**, **Dallas** and Chicago, as well as our finest enterprise-class data center options in Houston and San Antonio.

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