

# Flexential Adds New FlexAnywhere Connectivity Options with Megaport

Enterprise customers can maximize the benefits of SDN with the FlexAnywhere infrastructure, which includes access to hyperscale cloud providers like AWS, and Microsoft Azure through Megaport alliance



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CHARLOTTE, N.C., Nov. 19, 2018 /PRNewswire/ -- **Flexential**, a leading provider of hybrid IT data center solutions, today announced new coast-to-coast expansions of its software-defined infrastructure, **FlexAnywhere**, in alliance with Megaport. With this partnership, Flexential now offers customers on-demand connectivity to hundreds of cloud and network service providers in a scalable, cost-effective manner.

FlexAnywhere provides access to more than 80 domestic and international carriers, 14 cloud nodes and a growing number of peering exchanges, delivering high-capacity, secure and low-latency connectivity from the data center and cloud directly to the edge. It is anchored by Flexential's 100 Gbps network backbone, and delivers full-service, single-hop connections from the company's growing portfolio of 41 interconnected **edge data centers** across the country. Flexential's alliance with **Megaport** provides customers access to more than 250 network, data center, managed service and cloud providers, including AWS, Microsoft Azure, Google Cloud, Salesforce and Oracle, among many others.

"As enterprises continue to adopt cloud services, we need data center providers like Flexential to offer technology solutions like FlexAnywhere," said Nicole Cooper, Megaport EVP, Americas. "Megaport is proud to help Flexential extend the reach of cloud services into strategic markets around the U.S."



"The FlexAnywhere fabric offers unprecedented connectivity for the markets we serve, and we're extremely proud to have unveiled it this year," commented Chris Downie, CEO of Flexential. "Our strategic alliance with Megaport underscores the rapid growth and ongoing network innovation for which Flexential has come to be known. We will continue to grow our **cloud connectivity** and on-demand interconnection options and enable enterprise digital transformation through this partnership."

To stay updated on FlexAnywhere news and resources, visit us **here**.


### **About Megaport**

Megaport is a global leading provider of Elastic Interconnection services. Using Software Defined Networking (SDN), the Company's global platform enables customers to rapidly connect their network to other services across the Megaport Network. Services can be directly controlled by customers via mobile devices, their computer, or the open API. The Company's extensive footprint in Australia, Asia Pacific, North America, and Europe, provides a neutral platform that spans many data centre providers across various markets.

Established in 2013 and founded by Bevan Slattery, Megaport built one of the world's first SDN-based Elastic Interconnection platform designed to provide a secure, seamless, and on-demand way for enterprises, networks, and services to interconnect. Led by Vincent English, Megaport has been built by a highly experienced team with extensive knowledge in building large-scale global carrier networks and connects over 1000 customers throughout over 220 data centres globally. Megaport is an Alibaba Cloud Technology Partner, Oracle Cloud Partner, AWS Technology Partner, AWS Networking Competency Partner, Microsoft Azure ExpressRoute Partner, Google Cloud Interconnect Partner, IBM Direct Link Cloud Exchange provider, Salesforce Express Connect Partner, and a Member of the SAP PartnerEdge Open Ecosystem. Megaport, Virtual Cross Connect, VXC, and MegalX are registered trademarks of Megaport (Services) Pty Ltd ACN 607 432 646.

To learn more about Megaport, please visit: **[www.megaport.com](http://www.megaport.com)**.

### **About Flexential**

Flexential helps organizations optimize their journey of IT transformation while simultaneously balancing cost, scalability, compliance and security. The company is committed to building trusted relationships and delivering tailored solutions that suit the individual needs of its customers. Utilizing its people, values and reliable performance, 

Flexential is deeply invested in the success of its 4,200+ customers, who trust it to deliver core data center solutions of colocation and connectivity, as well as cloud, managed solutions and professional services. Flexential's robust suite of assets spans 21 domestic and international markets and comprises 41 highly redundant and connectivity-rich data centers. For more information on Flexential, please visit [www.flexential.com](http://www.flexential.com).

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