

## **OneAsia and Megaport partner to bring multi-cloud capabilities to Hong Kong-based enterprises.**

**Hong Kong, 5 December 2018** - OneAsia, a leading IT service, data center, and cloud solutions provider, has partnered with Megaport a leading global Network as a Service (NaaS) provider to launch Express Connect to Any Cloud (ECAC) - a new service providing customers in Hong Kong with secure and on-demand managed connections to leading public cloud service providers. Under this partnership, OneAsia will leverage Megaport services to support their significant and growing enterprise customer base with greater cloud connectivity options.

Megaport's global Software Defined Network (SDN) enables customers with direct private connections to over 100 Cloud Service Providers (CSPs) on-ramps around the globe directly from OneAsia's Kowloon Bay Data Center in Hong Kong. Megaport's ecosystem enables connections to more than 300 service providers and more than 240 data centers worldwide and offers maximum flexibility for customers who want to deploy IT workloads into the public cloud.

"Today, the powerful momentum towards cloud computing continues to grow exponentially as enterprises look for greater flexibility, higher levels of resilience, operational efficiencies and lower Total Cost of Ownership (TCO) across their IT systems," said Charles Lee Founder and CEO of OneAsia. "Through our partnership with Megaport launching ECAC, these enterprises can move mission-critical workloads into their choice of cloud in near-real time, through a single point of contact with a user-friendly interface, thus simplifying the building of highly scalable hybrid and multi-cloud models."

Customers of the OneAsia data center in Kowloon Bay now have access to a broad spectrum of service providers, including flexible, direct connections to Amazon Web Services, Microsoft Azure, Google Cloud, and other four well-known public cloud service providers.



*OneAsia Kowloon Bay Data Center*

“We are pleased to partner with OneAsia,” said Vincent English, CEO of Megaport. “Combining OneAsia’s managed service capabilities and data center service with Megaport’s global connectivity and deep cloud integration creates a powerful, holistic solution for enterprises in Hong Kong. As cloud adoption in Hong Kong continues to accelerate, this partnership positions us to break down the barriers to cloud adoption and scale the next wave of cloud growth in Hong Kong and the greater Asia Pacific region.

OneAsia is a certified partner with major cloud vendors and has over ten years of experience in hybrid IT and multi-cloud managed services working with top-tier businesses in the Financial Services Industry (FSI), Fortune 500 enterprises and leading technology companies. The company is interconnected with a fully protected fiber network outside Hong Kong and provides clients with extensive coverage across the region.

### **About OneAsia**

Established in 2009, OneAsia is a leading IT services, data center, and cloud solutions provider offering a full range of infrastructure, management and application software services to business of all sizes. The company’s top-tier rated data centers across the Asia Pacific including Hong Kong, Beijing, Shanghai, Nantong, and Singapore, keeps customers connected anywhere in the world with

consistent levels of security and service. OneAsia aims to stay at the forefront of the industry in Asia by building high-quality infrastructure, inter-datacenter connection, and colocation to keep its customers well connected at any time and from anywhere. For more information, please visit [www.oneas1a.com](http://www.oneas1a.com)

### **About Megaport**

Megaport is the global leading provider of Elastic Interconnection services. Using Software Defined Networking (SDN), the Company's global platform enables customers to rapidly connect their network to other services across the Megaport Network. Services can be directly controlled by customers via mobile devices, their computer, or our open API. Megaport connects over 1,200 customers in over 240 data centers globally. Megaport is an Alibaba Cloud Technology Partner, Oracle Cloud Partner, AWS Technology Partner, AWS Networking Competency Partner, Microsoft Azure Express Route Partner, Google Cloud Interconnect Partner, IBM Direct Link Cloud Exchange provider, and Salesforce Express Connect Partner.

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