NorthC and Megaport announce partnership to deliver flexible cloud connectivity

Rapid and flexible connectivity to over 360 service providers offers customers a secure and scalable solution for building a hybrid cloud infrastructure

Amsterdam, December 8th 2020 - [NorthC Datacenters](#), the largest regional data center provider in the Netherlands, has signed a partnership agreement with [Megaport](#) a leading global Network-as-a-Service (NaaS) provider. Through this partnership, NorthC customers can benefit from flexible and fast cloud connectivity with many leading providers to support their hybrid and multi-cloud environments, including AWS, Microsoft Azure and Google Cloud. The availability of Megaport is a key addition to NorthC's existing high speed connections.

With Megaport's on-demand software defined network (SDN), NorthC customers can directly connect their infrastructure to the Megaport point of presence at the NorthC data center in Oude Meer (Amsterdam). Businesses that run their operations in the other regional NorthC data centers are also able to connect to Megaport, via NorthC's 'Region Connect Ring': a high speed, direct fiber connection that links the company's ten regional data centers together to create one 'virtual data center'.

Customers are able to rapidly roll out new services and can be operational in just days. NorthC's and Megaport's flexible service model also allows for the rapid scaling of network capacity, to meet changing needs.

Key benefits of the NorthC/Megaport connectivity for customers:
- Flexible, on-demand bandwidth, pay-per-use;
- Fast delivery;
- Direct access to a global ecosystem of more than 360 service providers including the leading cloud service providers;
- Multi-cloud and cloud-to-cloud connectivity with Megaport Cloud Router;
- Simplified, agile and cost-efficient cloud management;
- A highly secure infrastructure.

"We're excited about the partnership with NorthC which will allow national and international companies based in the Netherlands to take advantage of Megaport's global network", says

Eric Troyer, Chief Marketing Officer, Megaport. "Through our software defined network customers in all ten NorthC data centers can establish private and fast access to more than

360 service providers, including the leading cloud service providers like AWS, Microsoft Azure, Google Cloud, Oracle Cloud, SAP and Salesforce. This allows for rapid and flexible expansion of their cloud environments with secure, high performance connectivity."

"This collaboration with Megaport is an important step for NorthC and especially for our customers, through which we bring together regional and global connectivity. It is a strategic expansion of our existing ecosystem and opens the door to further growth and new service offerings", says Bart van Aanholt, Chief Commercial Officer, NorthC Datacenters. "More and more organizations choose a combination of several clouds to build hybrid or multi-cloud environments. Our partnership with Megaport means that existing and new customers can have faster, more flexible and more scalable connectivity with major cloud providers. This gives them freedom of choice, higher performance and more flexibility."

About NorthC
With ten data centers, NorthC is the largest data center provider in the Netherlands, serving both large enterprises and public sector organizations as well as cloud and IT providers and small business. NorthC distinguishes itself with a strong local presence in several Dutch regions, high quality services and customized offerings for connectivity and hybrid cloud solutions. Close collaboration with regional IT partners allows NorthC to offer complete solutions to support customers in their digital transformation. Combined, the ten data center locations have a floor surface of almost 60.000 m^2 and an power capacity of 44 megawatt. For more information, please visit https://www.northcdatacenters.com/en/.

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About Megaport

Megaport is the global leading provider of Elastic Interconnection services. Using Software Defined Networking (SDN), the Company's global platform enables customers to rapidly connect their network to other services across the Megaport Network. Services can be directly controlled by customers via mobile devices, their computer, or our open API. Megaport connects over 2000 customers in more than 700 enabled data centres globally. Megaport is an Alibaba Cloud Technology Partner, AWS Technology Partner, AWS Networking Competency Partner, Google Cloud Interconnect Partner, IBM Direct Link Cloud Exchange provider, Microsoft Azure Express Route Partner, Nutanix Direct Connect Partner, Oracle Cloud Partner, OVHcloud Connect Partner and Salesforce Express Connect Partner. To learn more about Megaport, please visit: www.megaport.com.

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