

## FOR IMMEDIATE RELEASE

## Megaport Announces Distribution Agreement With Arrow Electronics as Its First Network as a Service (NaaS) Vendor Partner

Megaport's agreement with Arrow Electronics enables companies to accelerate their digital and network transformation.

**Brisbane, Australia – 17 November 2021 –** Megaport Limited (ASX: MP1) ("Megaport"), a global leading Network as a Service (NaaS) provider, announced it has entered into a distribution agreement with Arrow Electronics, a Fortune 102 value-added distributor. The agreement would make Megaport's global, private Software Defined Network (SDN) platform available through ArrowSphere to companies looking to modernise their networks and accelerate digital transformation.

"Bringing Megaport's leading NaaS platform into the Arrow Electronics portfolio makes it easier for customers to modernise their network connectivity and connect quickly to leading cloud service providers," said Rodney Foreman, Chief Revenue Officer at Megaport. "Arrow's global scale and reach, combined with their expertise in IT solutions, makes them ideal to expand and deepen our channel relationships."

By using Megaport, Arrow customers can enjoy the following benefits:

- Improved network performance with reduced jitter and latency.
- Reduced cloud egress costs to cloud on-ramps when compared to internet rates.
- Point-and-click network provisioning to support interconnection between branch locations, data centres, cloud providers, and IT services without any hardware requirements.
- Real-time provisioning of virtual network infrastructure and interconnections.
- Secure, private hybrid cloud and multicloud connections to more than 360 service providers, 700+ enabled data centres, and 230+ cloud interconnect points.

Arrow aggregates the world's leading technologies and services to enable its global channel ecosystem. Arrow's cloud management platform, ArrowSphere, removes complexity in the IT buying process by connecting these technologies with thousands of channel partners through an extensive cloud catalog and consumption management capabilities.

With Megaport, businesses can deploy a global, high-availability network in minutes, not months. Megaport's NaaS platform provides private, scalable, on-demand connectivity to the world's leading cloud service providers, such as AWS, Microsoft Azure, and Google Cloud. The company's solutions enable agile, flexible, high-performance networking for a fraction of the cost of traditional methods.

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## **About Megaport**

Megaport is a leading provider of Network as a Service (NaaS) solutions. The company's global Software Defined Network (SDN) helps businesses rapidly connect their network to services via an

easy-to-use portal or our open API. Megaport offers agile networking capabilities that reduce operating costs and increase speed to market compared to traditional networking solutions. Megaport partners with the world's top cloud service providers, including AWS, Microsoft Azure, and Google Cloud, as well as the largest data centre operators, systems integrators and managed service providers in the world. Megaport is an ISO/IEC 27001-certified company.